



Control  
Corrective  
skincare systems®

## Dermal Flash Treatment *Success Kit*®



Based on Control Corrective Skincare Systems®

Signs of Aging Collection

Level 3: Spa Therapy

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**DERMAL FLASH TREATMENT *SUCCESS KIT*®**

**Recommended For:** Mature, non-sensitive skin types showing signs of aging, sun damage, and loss of elasticity. An excellent facial for clients that experience skin changes due to hormones, sun damage, stress, and extrinsic aging.

**Menu Treatment Description:**

This rejuvenating treatment dials up the heat to deliver renewed skin smoothness and vibrancy to dull, aging, and sun-damaged skin. Fueled by warming cinnamon extract, the deeply exfoliating Dermal Flash Peel increases circulation and gets skin glowing as it helps smooth wrinkles and fade unwanted pigment. Serums enhance surface plumpness and elasticity; a super lift mask cools things down as it firms and tones. Can be done monthly or alternated with the Lighten up Tighten Up Facial as part of a regular anti-aging maintenance program.

**Professional Treatment Description:** This facial is the ultimate results-oriented treatment for clients that want to smooth out skin imperfections while tightening and toning tired or sagging skin. The skin will be left feeling hydrated, firm, and smooth.

**Average Time:** 50-55 minutes

**Suggested Price:** \$95 - \$125

**Products**

- 18 oz. Gentle Facial Wash (CON208)
- 18 oz. Salicylic Wash (CON104)
- 18 oz. Balancing Tonic (CON214)
- 4 oz. Dermal Flash Peel (CON325)
- 4 oz. Firm and Lift Mask Powder (CON326)
- 6.7 oz. Firm and Lift Mask Activator (CON327)
- 1 oz. Firming Tri-Peptide Serum (CON122)
- 4 oz. Hydra Calm Massage Oil (CON328)
- 2.5 oz. Collagen Eye Defense (CON711)
- 6 oz. Lactic C Firming Cream (CON416)
- 6 oz. Oil-Free Sunscreen SPF30 (CON260)

**Additional Recommended Supplies**

- Cotton rounds
- 3 Warm Moist Towels
- Essential Oils (aromatic calming blend)
- 4 x 4 Gauze or Cotton Squares
- 4 Fan Mask Brushes
- Mask Cup
- Rubber Mixing Bowls and Mixing/Measuring Utensils
- Client Fan
- Steamer
- High Frequency
- Tissues

*Replacement products and supplies are available through Universal Companies.*

*Always check your state regulations to ensure that you are practicing within the scope of your license.*

## **Procedure**

### **Cleansing Phase – Time: 5-7 minutes**

Step 1 Begin facial cleanse while steaming and warming up the skin. Apply **Gentle Facial Wash** (normal to dry or sensitive skin) or **Salicylic Wash** (normal to oily or acneic skin), and cleanse the face, neck, and décolleté’.

*Optional: Soak cotton rounds in warm water and spray a small amount of **Soothing Chamomile Eye Makeup Remover** (CON728) (not included in the Dermal Flash Treatment Success Kit) on the cotton rounds.*

Apply moistened cotton rounds to the eyes and wrap your client’s face in a warm moist towel infused with an aromatic calming essential oil blend (esthetician’s choice). Compress the towel and let your client breathe in the essential oil for approximately 30 seconds. Unwrap the towel and remove the eye pads and excess make-up. Remove the cleanser with the towel.

Step 2 Saturate two cotton pads with **Balancing Tonic** and apply to the entire face, neck, and décolleté

### **Skin Analysis and Exfoliation Phase – Time 10 – 15 minutes**

Step 3 Perform a skin analysis.

Step 4 Measure approximately ½-1 teaspoon of **Dermal Flash Peel** depending upon area to be treated.

Have a fan blowing on your client’s face and make sure the client keeps his/her eyes closed. With a semi-stiff fan brush, thinly apply **Dermal Flash Peel** to the face, neck, and décolleté. Avoid the eye lids and any other sensitive areas.

The client will feel mild heat and tingling for approximately one to two minutes, and then the sensation will begin to subside. Do not remove **Dermal Flash Peel**. It will dry fully in approximately ten minutes and will be followed with an application of the **Firm and Lift Mask**.

*Please Note: While allergic reactions are uncommon, if a client continues to feel burning, stinging or irritation after 10 minutes, have them splash cold water on their face and the stinging or burning should subside.*

**Mask Phase - Time 10-15 -minutes**

Step 5 Mix approximately 1 teaspoon of the **Firm and Lift Mask Powder** with enough **Firm and Lift Mask Activator** to create a thin (almost “runny”) fluffy mixture. It is important for this mask to be thin for easier removal and best results. Apply the mixture with a fan brush, in an upward motion. Leave it on for approximately 7-10 minutes. If desired, you can assist drying the mask with fan.

Note: The client will feel a lifting and tightening, as well as a vascular pulsating which is normal. If the client feels the product is “too tight”, simply wet your fingers and apply moisture to the face until the feeling is relieved.

After the mask has been on the face approximately 7 minutes, steam the face for several minutes and remove the mask as follows.

Using a small rubber mixing bowl, mix a small amount of **Gentle Facial Wash** with water and massage onto the skin to “loosen” the mask. Then with warm moist towels, continue to remove the mask.

Step 6 Spray **Balancing Tonic** on a cotton pad and apply to the skin to restore the skin pH balance and hydrate and soothe the skin.

**Massage Phase – Time 10 minutes**

Step 7 Apply a few drops of **Firming Tri Peptide Serum** and massage into the skin, paying special attention to areas that show the signs of aging.

Step 8 Perform a facial massage with **Hydra Calm Massage Oil**. There is no need to remove all the oil completely as **Hydra Calm Massage Oil** is a “breathable”, non-occlusive massage medium. Tissue off excess if desired or simply use some toner on a cotton pad and remove.

**Hydrate and Protect Phase – Time 5 minutes**

Step 9 Finish the facial with a light application of **Collagen Eye Defense, Lactic C Firming Cream**, and/or **Oil Free Sunscreen (SPF 30)**.

**Tips:**

The **Dermal Flash Peel** contains *phenol* and *cassia (cinnamon oil)*. *Phenol* is the exfoliation property of the treatment and is most effective for bringing back to life devitalized and sallow skin that occurs with age. *Cassia* acts as a vasodilator, which increases the circulation and works to plump and tighten the skin.

**Tricks:**

The beauty of the **Dermal Flash Facial** is that it provides an immediate, radiant after glow. Compare the effects of this facial to a good workout and encourage your client to have this monthly to create a good skin fitness program.

The client who loves these treatments probably does so because of the intense sensations...hence they like to feel like something is happening. This is the client who you will want you to create an active, at home treatment for them. Share with them the exfoliating and hydrating properties of the **Lactic C Firming Cream** and that the 3 anti-aging peptides in the **Firming Tri Peptide Serum** are credited with stimulating collagen and elastin.

The **Firm & Lift Mask & Activator** mixture can be used as a stand-alone “eye lift” or “neck lift” or an add on for special occasions.

**Spa Prescription**

Increase revenue after this wonderful treatment by prescribing complementing home-care products and in-spa treatments. The handy *SpaScriptive*® pad in your kit is easy to fill out, easy for clients to follow, and allows you to keep a copy for your records.

**Recommended Follow-Up Spa Treatment**

- ❑ Have this treatment monthly to create a good skin fitness program. Can be alternated with the *Lighten up Tighten Up Facial* as part of a regular anti-aging maintenance program.

**Recommended Home Care Products**

- ❑ Ultimate Repair Skincare Kit (CONTK3)
- ❑ Reverse & Energize Skincare Kit (CONTK2)
- ❑ 6.7 oz. Gentle Facial Wash (CON207)
- ❑ 6.7 oz. Salicylic Wash (CON105)
- ❑ 6.7 oz. Balancing Tonic (CON213)
- ❑ 2.5 oz. Balancing Thermogel Mask (CON240)
- ❑ 1 oz. Firming Tri-Peptide Serum (CON122)
- ❑ 0.5 oz. Collagen Eye Defense (CON710)
- ❑ 2.5 oz. Lactic C Firming Cream (CON415)
- ❑ 2.5 oz. Oil-Free Sunscreen SPF30 (CON259)

**Retail Opening Order**

Item #	Description and Size	Wholesale	Quantity	Amount
CON107	Anti-Aging Lotion w/Peptides 1 oz.	\$33.00	3	\$99.00
CON725	Anti-Wrinkle Face & Neck Cream 2 oz.	\$48.00	3	\$144.00
CON213	Balancing Tonic 6.7 oz. 	\$12.00	6	\$72.00
CON332	Cellular Repair Serum 1 oz.	\$26.00	3	\$78.00
CON710	Collagen Eye Defense 0.5 oz. 	\$18.00	6	\$96.00
CON122	Firming Tri-Peptide Serum 1 oz.	\$32.00	3	\$96.00
CON207	Gentle Facial Wash 6.7 oz. 	\$12.00	6	\$72.00
CON415	Lactic C Firming Cream 2.5 oz.	\$33.00	3	\$99.00
CON288	Retinol C Serum 1 oz.	\$28.00	3	\$84.00
CON273	Smoothing Repair Gel 1.7 oz.	\$18.25	3	\$54.75

**COMPLIMENTARY with OPENING ORDER PACKAGE**

Samples	\$0.65	160	\$104.00
CON415 Tester - Lactic C Firming Cream 2.5 oz.	\$33.00	1	\$33.00
CON710 Tester - Collagen Eye Defense .5 oz.	\$18.00	1	\$18.00
CON122 Tester - Firming Tri-Peptide Serum 1 oz.	\$32.00	1	\$32.00
CON725 Tester - Anti-Wrinkle Face & Neck Cream 2 oz.	\$48.00	1	\$48.00
CONCBAG Aging Consumer Brochure (25)	\$7.00	1	\$7.00
CONBBH Branded Brochure Holder	\$15.00	1	\$15.00
CONLPE Counter Card	\$5.00	1	\$5.00
CONBWD Branded CC Window Decal	\$5.00	1	\$5.00
<b>Total</b>			<b>\$1159.75</b>
Opening Order Complimentary Materials			\$265.00
<b>Your Cost</b>			<b>\$894.75</b>

 CORE COLLECTION PRODUCTS

  
**Signs of Aging  
Collection  
Retail  
Opening Order**  
 CON821



**Complimentary Treatments**

- Lash Extensions (Available as a Success Kit from Universal Companies (C1271T))
- Lash Perm (Available as a Success Kit from Universal Companies (C1125T))
- Natural Stone Massage (Available as a Success Kit from Universal Companies (KMU241))
- Smoothing AHA Body Peel (Available as a Success Kit from Universal Companies (CON14))

**Tips for Making the Dermal Flash Treatment a Truly Special Treatment**

- Add an essential oil to the Body and Linen Spray (ESR7573 or ESR7574). Spray it on your linens or use it as an exotic body spray.
- For a special aromatherapy experience, add one of the Water Soluble Essential Oils to the water you use to moisten your facial towels. When the towels are warmed in your hot towel cabi, they will smell fabulous.
- Warm your products prior to applying them to your client's face/body.
- Perform a hand and/or foot massage while the mask is working.
- Perform a scalp massage while the mask is working.
- While your client is relaxing during the mask portion of the treatment, place cool eye stones, eye pads, or herbal eye pads on their eyes.
- As a complimentary service, offer to clean your client's jewelry during the treatment. An Hourglass Jewelry Cleaning Kit is available from Universal Companies.

**Tips for Enhancing the Effectiveness of the Treatment**

- ❑ Communication is the key to enhancing the effectiveness of your skin care treatments. As you build a relationship with the client, you are also educating him or her about their skin problem and how the *Control Corrective Skincare* system and treatments can achieve their desired results. It cannot be emphasized enough that the client must feel understood. ***Moreover, the client needs to feel that you have a sincere approach that can help them.*** By spending the time needed to educate the client and providing solutions-oriented professional products, you build your own credibility as well as allow them time to process all the information you have shared.
- ❑ Performing extractions is much easier when you have good, quality equipment. Universal Companies has a several comedone extractors that can facilitate the process.
- ❑ Using sterile needles is a must when extracting comedones and using a needle holder will make your job easier. Both are available from Universal Companies.
- ❑ Products will be much easier to remove using warm moist towels. In order to always have a ready supply of towels, you may want to invest in a Hot Towel Cabi. Universal Companies has several models available.
- ❑ Analyzing the skin and performing extractions will be easier if you have a good magnifying lamp with a built in light source. Universal Companies has several models available including a Headband Magnifier.
- ❑ The Wood's Lamp is a vital tool to help estheticians diagnose underlying skin conditions. Universal Companies has several models available – a Handheld Wood's Lamp, a Wood's Lamp With Stand, a Skin Inspection Unit, and a UV Skin Analyzer with Camera.
- ❑ Perform a high frequency treatment to spot treat acneic regions.
- ❑ Digital Timers are much more accurate than more traditional bell timers and should be used to time all peels.

**Creating Interest in the Treatment**

- ❑ Display the Dermal Flash Treatment counter card in relaxation, retail, and/or changing areas to create interest in the treatment.
- ❑ If available, include Before and After pictures in your display.
- ❑ Include a couple of testers of the Control Corrective Skincare products used in the treatment in the display.

**Creating Spa Ambiance**

- ❑ Tuck towels and other supplies out of sight so that your guest is not distracted by utilitarian objects.
- ❑ Place your trash can out of sight and prop the lid open slightly so that the lid won't clang every time you throw something away. The lids of Universal Companies' trash cans have this feature (propping).
- ❑ Functional ambiance - Use bowls, baskets, and utensils from Universal's new collections for your products and to organize your supplies. They are much more visually appealing than rubber bowls and traditional spa caddies.
- ❑ Have a tabletop fountains operating in the treatment room.
- ❑ During the treatment, play music from Universal Companies *Spa Moments*<sup>®</sup> Collection to enhance this getaway for the mind and body.
- ❑ Light an aromatherapy candle to set the desired mood.
- ❑ As an alternative aromatherapy experience, use one of Universal Companies Soapstone diffusers. A battery-operated unit with a plug-in option is also available.
- ❑ Have a salt lamp from Universal Companies operating in the room to cleanse the air.

**Creating Retail Opportunities**

- ❑ Place *Control Corrective Skincare* cleansers and lotions in the restrooms for clients to try.
- ❑ Create a display using retail sizes of each of the recommended home-care products on hand. (At the very least, have them available in the treatment room.)
- ❑ After the treatment, utilize the *SpaScriptive*<sup>®</sup> Pad for prescriptive selling, describing the benefits and usage of each of the Home Care Products.
- ❑ If the client expresses interest in purchasing one or more of the products, take the product from the display and walk with the guest to check out. If they are going to have another treatment, take the product(s) directly to checkout so that they will be there for the guest when they are ready to leave.
- ❑ Prepackage your recommended home care products into kits to make prescriptive selling and retail sales easy!

**Additional Information to Help Sell Recommended Retail Products**

<b>Product</b>	<b>Benefit</b>	<b>Usage</b>
Reverse and Energize Skincare Kit	Fight the visible signs of aging with this kit to rewind years of sun damage and aging in as little as four weeks. Power packed with technology to reduce the appearance of fine lines and wrinkles, this regimen gives skin clarity, tone, and suppleness.	Contains Gentle Facial Wash, Smoothing Repair Gel, and Anti-Wrinkle Face & Neck Cream – Follow directions on individual packages.
Ultimate Repair Skincare Kit	Ideal for post peel use or to calm the skin. This system is loaded with soothing botanicals and vitamins to help reduce inflammation and environmental redness.	Contains Sensitive Skin Cleansing Milk, Crystal C Serum, Growth Factor Treatment Cream, Intensive Skin Lightening Cream (SPF30).
Gentle Facial Wash	A light aloe vera based cleansing gel for all skin types. Removes impurities and makeup.	Apply a small amount to pre-moistened face. Massage and then rinse off. Repeat if desired. May be used 2X per day. Beneficial for all skin types.
Salicylic Wash 2%	This gentle foaming cleanser works to smooth and exfoliate dead skin buildup. May be used daily or as directed by your skin care specialist.	Apply a small amount to pre-moistened fingers and lightly massage to affected areas. Rinse with tepid water. May be used 1-2X daily depending on skin type.
Balancing Tonic	A calming aloe vera based hydrating tonic for all skin types.	Using a cotton pad, apply to entire face and neck. Repeat if desired.
Balancing Thermogel Mask	Helps to restore and balance dry, dehydrated or flaky skin	Apply liberally with fingers or fan brush. Leave on 7-10 minutes, and then rinse with water. For very dehydrated skin, apply a second coat
Firming Tri-Peptide Serum	A skin nourishing peptide serum with concentrated active ingredients. Helps reduce transepidermal water loss and fight the signs of aging.	After cleansing, apply a small amount to entire face and neck areas. Allow serum to dry before moisturizer and/or sunscreen is applied. Ideally use twice daily.
Collagen Eye Defense	A lightweight, moisturizing eye cream with botanicals, antioxidants, and lipids. Superior hydration that lasts for hours.	After cleansing, apply to the delicate tissue around the eye area. Use twice daily before applying moisturizer.
Lactic C Firming Cream	A hydrating, nourishing day/night cream. Designed to tone, smooth, and balance aging skin.	
Oil-Free Sunscreen SPF30	A multi-purpose sunscreen and facial moisturizer. Offers broad spectrum UVA & UVB protection without leaving a greasy film. Contains aloe vera and antioxidants to help soothe and balance the skin.	Apply generously and evenly to all areas 15 minutes prior to sun exposure. Ideal for all skin types. Penetrates quickly and leaves skin hydrated.

## Gentle Facial Wash

Antioxidant, anti-inflammatory and antiseptic ingredients cleanse skin while conditioning and protecting it too, making Gentle Facial Wash the ideal preparation for treatments to follow.

**Skin Conditions:** For all skin types.

**Benefits:**

- ❑ Gentle, non-drying cleanser.
- ❑ Soothing, calming.
- ❑ Mildly astringent and lightening.

**Usage:**

Apply a small amount to pre-moistened face, massage, and then rinse off. Repeat if desired. May be used twice daily.

**Sizes Available:** 6.7 oz., 18 oz.

**FEATURED ACTIVES:**

**Aloe Barbadosis Leaf Juice** - This plant extract improves the circulation and regenerates the cells. The effects are soothing, astringent, and protecting. Aloe has been recognized for many years as being anti-inflammatory and antibiotic. Aloe is also excellent for sensitive skin, rosacea conditions, and dry skin.

**Ammonium Lauryl Sulfate** - A surfactant with excellent emulsifying capabilities. Has a mild acidic pH level to help remove impurities.

**Citric Acid** - This antioxidant ingredient plays an important role in lightening discoloration and it has an astringent quality beneficial to all skin types.



## Salicylic Wash

Salicylic Wash deep cleans without stripping skin of moisture. Salicylic acid works by gently dissolving the sticky dead skin cell waste that leads directly to blackhead and whitehead formation.

**Skin Conditions:** For normal/oily/combo or acne-prone skin.

### Benefits:

- ❑ Beneficial for face and body.
- ❑ Works to smooth and exfoliate dead skin buildup.
- ❑ Helps digest surface oils and sebum in the pores without over drying.

### Usage:

Apply a small amount to pre-moistened fingers and lightly massage to affected areas. Rinse with tepid water. May be used once or twice daily.

**Sizes Available:** 6.7 oz., 18 oz.

### FEATURED ACTIVES:

**Salicylic Acid 2%** - Helps dissolve the top layer of the stratum corneum very gently, dissolving the flaky dead cells that build up. This also allows the other actives to penetrate and act more potently below the surface of the skin.

**Aloe Vera** - This plant extract improves the circulation and regenerates the cells. Its effects are soothing, astringent, and protecting. Aloe has been recognized for many years as also being anti-inflammatory and antibiotic. Aloe is also excellent for sensitive skins, rosacea conditions, and dry skin.

**Chamomile (*Matricaria chamomilla*)** – Excellent extract for sensitive or allergy-prone skin. Is known to offer antimicrobial and anti-inflammatory properties.



## Balancing Tonic

Balancing the skin's pH balance helps restore the skin's protective acid mantle and removes any surface debris. Also excellent post-peel (chemical, laser, microdermabrasion) as a skin soother and hydrator.



**Skin Conditions:** For sensitive and all skin types

### Benefits:

- ❑ Removes impurities.
- ❑ Balances pH levels.
- ❑ Healing for sensitive or irritated skin.
- ❑ Helps bring vitality back to skin.

### Usage:

Using a cotton pad, apply to entire face and neck. Repeat if desired.

**Sizes Available:** 6.7 oz., 18 oz.

### FEATURED ACTIVES:

**Aloe Vera** - This plant extract improves the circulation and regenerates the cells. Its effects are soothing, astringent, and protecting. Aloe has been recognized for many years as also being anti-inflammatory and antibiotic. Aloe is also excellent for sensitive skins, rosacea conditions, and dry skin.

**Allantoin** - An excellent ingredient for sensitive, acneic and irritated skin conditions. It is a botanical extract derived from comfrey root and is known to be healing. Furthermore, studies show that this extract aids in the healing of scarred skin by stimulating new tissue growth.

**Panthenol** - This highly moisturizing ingredient aids in tissue repair and stimulates cellular proliferation. Panthenol also helps the skin promote wound healing and is anti-inflammatory. Its ability to attract water from the environment allows for added hydration and suppleness to the skin.

**Citric Acid** - This antioxidant ingredient plays an important role in lightening discoloration and has an astringent quality beneficial to all skin types.

**Sodium PCA** -Serves as a high-performance humectant as it increases the skin moisture content. Derived from amino acids, Sodium PCA is beneficial for all skin types that are dehydrated.

## Dermal Flash Peel

**Product Description:** This super-intense, rejuvenating boost not only helps skin look younger but actually start to function younger as well, producing a radiance and tone not found in many other exfoliation procedures. An excellent alternative to exfoliating AHA and BHA peels, the Dermal Flash Peel lightly exfoliates without dryness while offering the significant bonus of increasing microcirculation, oxygenating tissues and delivering visible firming.



**Skin Types & Conditions:** All non-sensitive skin types. Targeted for mature or sun damaged skin with poor elasticity.

**Please Note:** *While allergic reactions are uncommon, if a client continues to feel burning, stinging or irritation after 10 minutes of application, have them splash cold water and the stinging or burning should subside.*

### **Benefits:**

- Smooths fine lines and wrinkles.
- Firms and tightens.
- Evens out pigment.
- Enhances surface glow.

**Usage:** For professional use only.

A series of 4 peels, performed weekly, will smooth and revitalize neglected, sluggish or dull skin. Also excellent as part of a monthly maintenance facial.

**Sizes Available:** 4 oz.

### **FEATURED ACTIVES:**

**Cassia Oil** - Also known as Chinese cinnamon, Cassia oil is extracted from the plants leaf and bark. Its benefits include vascular stimulation, antiseptic, and soothing.

**Phenol** - A cosmetic grade phenol product that is considered very safe. The percentage of phenol used in this product is less than the percentage used in over the counter mouthwashes and its benefits are the ability to trap free radicals and stimulate vascular dilation.

**Chloroxylenol** - A safe, non-toxic and non-irritating preservative. Preservatives are used to insure that a product is kept from producing bacteria, discourage microorganisms from changing the composition of a product and provide a good shelf life.

## Firm and Lift Mask (Powder & Activator)

Here is the perfect “special event” treatment for the client who wants to enhance luminosity and she wants it done now. Deeply penetrating, this mask immediately tightens and tones, increases microcirculation and leaves the skin feeling totally renewed.

**Skin Types & Conditions:** All skin types.  
Targeted for mature or sun damaged skin that has lost elasticity and tone.



### Benefits:

- ❑ Firms and tones.
- ❑ Enhances glow.
- ❑ Smooths texture.
- ❑ Hydrates.

**Usage:** For professional use only

**Sizes Available:** Powder - 4 oz., Activator – 6.7 oz.

### FEATURED ACTIVES – POWDER:

**Soy Protein** - Has good anti-irritant properties. It has a small molecular structure and is acts more as a hormone-like cellular messenger once it reaches the epidermal keratinocytes and, particularly, the dermal fibroblast. It is said to stimulate the synthesis of collagen, elastin, proteoglycans, and structural glycoproteins.

**Glutamic Acid** - This ingredient is a moisture binder and an anti-oxidant. Glutamic acid is an amino acid produced by means of fermentation, generally from a vegetable protein.

### FEATURED ACTIVES – ACTIVATOR:

**Kelp Extract** - Kelp is found to be stimulating, revitalizing, and nourishing to the skin due to its iodine and sulfur amino acid content, which also provides its anti-inflammatory and disinfectant abilities. Kelps moisturizing properties are attributed to its ability to react with protein and form a protective gel on the skin’s surface, reducing moisture loss due to evaporation. It has potential tissue renewal action and a positive effect on wrinkles. It protects sensitive skin against irritation and smooths and softens drier skin types.

**Grapefruit Seed Extract** - This seed extract is known for its antiseptic and antibacterial properties. It has naturally occurring Vitamin C and is an antioxidant.

**Chloroxylenol** - This ingredient is a safe, non-toxic, and non-irritating preservative. Preservatives are used to ensure that a product is kept from producing bacteria, discourage microorganisms from changing the composition of a product, and provide a good shelf life.

## Firming Tri-Peptide Serum

Peptides are highly absorbable proteins that help stimulate the skin to produce collagen. This powerhouse serum features three peptides that combine to minimize the look of fine lines and wrinkles while maximizing youthful skin smoothness and elasticity.

**Skin Types/Conditions:** For all skin types needing surface plumping and visible wrinkle relief.

**Benefits:**

- ❑ Firms, tones, smoothes – gently.
- ❑ Strengthens the skin.
- ❑ Super hydrating, wrinkles less apparent.

**Usage:**

After cleansing, apply a small amount to entire face and neck areas.

Allow serum to dry before moisturizer and/or sunscreen is applied. Ideally used twice daily.

**Sizes Available:** 1 oz.

**FEATURED ACTIVES:**

**Palmitoyl Tripeptide-3** - Improves micro circulation, increasing the oxygen supply to tissues, strengthens and protects the integrity of elastin and collagen in the skin by inhibiting elastase and collagenase activity. Its benefits include reduction of puffiness and dark circles around the eyes and a softening of fine lines and wrinkles.

**Hexapeptide-11** - It is well documented that extracts from yeast fermentation have demonstrated wound healing properties, increased cellular oxygen consumption, improve collagen synthesis, and increase blood vessel development. Considered the “firming” peptide, Hexapeptide-11: has been shown to “upregulate” the genes responsible for collagen and elastin production. This peptide is thought to play a role in improving skin elasticity, skin lipid integrity and development.

**Palmitoyl Pentapeptide-4** - Also known as Matrixyl, it has been proven to stimulate the development of new collagen, fibronectin, elastin and GAGs in the dermal layer of the skin. It creates a healing response in the skin. It is a combination of five amino acid peptides in one chain.

**Hydrolyzed Collagen** - Beneficial for its ability to water- bind and retain moisture in the corneum layer. It creates a film that keeps the water “locked in” and reduces dehydration. A humectant and an anti-irritant, this very stable protein is known to be non-allergic to all skin types.



**Hydrolyzed Elastin** - A hydrolysate of natural elastin, it works synergistically with hydrolyzed collagen and has been documented to prevent and counteract premature loss of elasticity to restore a young and smooth appearance to the skin.

**Lentinula Edodes** (Shitake Mushroom Extract) - A skin strengthener obtained from plants, this ingredient is beneficial for firming the skin, increasing the elasticity and tone of mature skin. Rich in oligosaccharides and uronic acids from Shitake, this active ingredient enables the skin to combat the degradation of collagen and elastin fibers.

**Panax Ginseng Root Extract** – This herbal root has many therapeutic benefits. It has been used for centuries to treat boils, sores, swelling and bruising. It is helpful in diminishing wrinkles and reduces the symptoms of dry skin conditions. Medicinal properties are suggested to help improve skin rejuvenation, oxygenation and stimulation. The roots' active component called “ginsenosides” is said to be responsible for revitalizing the epidermal cells.

## Hydra Calm Massage Oil

**Product Description:** The ideal medium for facial massage because of its lasting slip, here is a pleasure for both you and the client. The unique wheat germ based, water-dispersable formula restores hydration and essential lipids to skin as it heals irritation. Even clients who are mildly oily but dehydrated can benefit from the highly penetrable, yet non-occlusive formula.

**Skin Types & Conditions:** All skin types. Targeted for dry, dehydrated, post-peel or product-sensitized skin.

### **Benefits:**

- Relaxes tension.
- Reduces appearance fine lines and wrinkles.
- Calms irritation.
- Softens and conditions.

### **Usage:**

Apply to the face with wet fingertips or to pre-moistened skin and massage

**Sizes Available:** 4 oz.

### **FEATURED ACTIVES:**

**Soy Oil** - Has a high content of phosphatides (e.g. lecithin), and vitamins (A, E, and K). It stimulates the synthesis of collagen, elastin, and glycoproteins.

**Vitamin E (Tocopherol)** - Vitamin E is an antioxidant found in essential oils and vegetable oils. Also known as tocopherol, this wonderful vitamin, when applied topically, is well absorbed through the skin. It is attributed to reducing skin pigmentation, decreasing functioning of the sebaceous glands, increasing water retention in the skin, and serving as a super antioxidant and free radical scavenger. It is also helpful as an UV protectant. There is also evidence that Vitamin E is effective in preventing irritation due to sun exposure, and is protective against epidermal cell damage caused by inflammation. Vitamin E counteracts decreased function of the sebaceous glands.

**Wheat Germ Oil** - Known to be antioxidant and serves as a free radical scavenger.



## Collagen Eye Defense

Featuring a superior blend of penetrable lipids, Collagen Eye Defense gently plumps surface dehydration (without causing undereye bags) and fine lines while enhancing skin flexibility and improving texture.



**Skin Types & Conditions:** For All Skin Types.

**Benefits:**

- ❑ Helps lighten pigmentation.
- ❑ Gently tones & soothes the eyes.
- ❑ Hydrates and moisturizes.

**Usage:**

After cleansing, apply to the delicate tissue around the eye area. Use twice daily before applying moisturizer.

**Sizes Available:** 0.5 oz., 2.5 oz.

**FEATURED ACTIVES:**

**Hydrolyzed Collagen** - Beneficial for its ability to water- bind and retain moisture in the corneum layer, it creates a film that keeps the water ‘locked in’ reducing dehydration. A humectant and an anti-irritant, this stable protein is known to be non-allergic to all skin types.

**Hydrolyzed Elastin** - This refined ingredient is very effective in helping eliminate dryness, enhance flexibility and improve texture of the skin. It influences the formation of tropocollagen fibers when used with soluble collagen. It helps improve the overall appearance, softness, and suppleness of the skin.

**Wheat Germ Oil** - Known to be antioxidant and serves as a free radical scavenger.

**Retinyl Palmitate (Vitamin A)** - This essential vitamin for the skin favors tissue growth, helping improve the skin smoothness, firmness and texture. Applied topically, Vitamin A helps prevent scaling and dryness. Once Retinyl Palmitate enters the skin, it converts to retinoic acid and provides rejuvenation benefits as well as helping the skin fight off infection. An excellent aid in healing damaged skin tissue.

**Vitamin E (Tocopherol)** – An antioxidant found in essential oils and vegetable oils. Also known as tocopherol, this wonderful vitamin, when applied topically, is well absorbed through the skin. It is attributed with reducing skin pigmentation, decreasing functioning of the sebaceous glands, increasing water retention in the skin, and serving as a super antioxidant and free radical scavenger. It is also helpful as an UV protectant.

**Licorice Root Extract** - This botanical extract has been used for hundreds of years for skin care. It is a native from Europe and China. Its benefits include suppressing melanin formation in the skin and it is considered an antioxidant. It is non-allergic, non-irritating, soothing, anti-inflammatory, and has an effect similar to hydrocortisone.

**Sodium Hyaluronate (Hyaluronic Acid)** - Occurring naturally in the dermis layer, its water absorbing abilities help the epidermis achieve much needed suppleness and moisture. Known for its wonderful water binding ability, this acid holds water tightly and, when applied, forms a film similar to the way it holds water in the intercellular matrix of the dermal connective tissue. It is also useful as a carrier for other active ingredients and extracts.

**Bilberry Extract** - This botanical extract has antiseptic, astringent, and anti-inflammatory qualities.

**Cucumber Extract** - This plant extract is credited with moisture-binding, moisture-regulating, soothing, tightening, anti-itching, refreshing, softening, healing, and anti-inflammatory properties.

**Jojoba Oil** - This botanical derived oil is used as a moisturizer and emollient. It has healing properties and reduces trans-epidermal water loss without blocking other essential ingredients from penetrating. It creates a supple and soft skin tone.

## Lactic C Firming Cream

Lactic acid, an easily absorbed alpha hydroxy acid, increases skin's water holding capacity, thereby plumping up the surface and enhancing elasticity. Plus, the formula's bio-available vitamin C helps reverse the major signs of photo damage.



**Skin Conditions:** For all skin types showing sun damage and other signs of aging.

**Benefits:**

- ❑ Reduces lines and wrinkles and smoothes skin texture.
- ❑ Tones skin and helps fight the signs of aging and sun damage.

**Usage:**

Apply to skin just after cleansing or after applying a Control Corrective serum. May be used once or twice daily. Always follow with a sunscreen when going out in the sun.

**Sizes Available:** 2.5 oz., 6 oz.

**FEATURED ACTIVES:**

**Lactic Acid 5%** - An alpha hydroxy acid derived from sour milk, lactic acid has been used for centuries to relieve dry, aged skin. Lactic acid has better water intake than glycerin and studies report that lactic acid has an ability to increase the water-holding capacity of the corneum layer as well as improve the elasticity of the skin. Clinical studies report that lactic acid concentrations between 5% and 12% offer an improvement in softening the skin and refining wrinkles. Lactic acid is less irritating on sensitive or dry skin than some of the other AHA ingredients.

**Aloe Barbadosis Leaf Juice** - Known for its anti-inflammatory and antibiotic properties. Aloe Vera is made up of the most precious substances of our own skin, enzymes, vitamins, proteins, and minerals that support all our skins functions and activate the skin's self-healing qualities. Aloe Vera helps maintain the skins moisture balance and stimulates blood circulation. It has been used to calm and soothe burns and irritations, and it moisturizes.

**Vitamin C (Sodium Ascorbyl Phosphate)** - A stable and bio-available form of topical Vitamin C, sodium ascorbyl phosphate helps prevent oxidizing damage. It is capable of controlling inflammatory responses associated with UV exposure (which is seen as the cause of damage that eventually leads to wrinkling and skin cancer), and is well known as an antioxidant that promotes collagen synthesis. Stabilized Vitamin C offers skin-lightening effects and anti-inflammatory benefits, actually passing through the layers of the skin and promoting healing of tissue that has been damaged from burns or injury.

**Vitamin E (Tocopherol Acetate)** - An antioxidant found in essential oils and vegetable oils. A natural form of Vitamin E, tocopherol, when applied topically, is absorbed through the skin. It is attributed with reducing skin pigmentation, decreasing functioning of the sebaceous glands, increasing water retention in the skin, and serving as a super antioxidant and free radical scavenger. It is also helpful as a UV protectant as it combats the lipid per oxidation effect of sun damage and environmental pollution.

**Vitamin A (Retinyl Palmitate)** - This essential vitamin for the skin favors tissue growth, helping improve the skin smoothness, firmness and texture. Applied topically, Vitamin A helps prevent scaling and dryness. Once Vitamin A esters enter the skin, they convert to retinoic acid and provide rejuvenation benefits as well as helping the skin fight off infection. An excellent aid in healing of damaged skin tissue.

**Sodium Hyaluronate** - Serves as a high-performance humectant as it increases the skin moisture content 1,800 times its own weight in water. Hyaluronic acid is found in the dermis and helps the epidermis achieve greater suppleness. When applied to the skin, sodium hyaluronate acid forms a film to hold the water in a matrix of tissue making it ideal for dry, dehydrated skin and aiding in the delivery of other active ingredients to the skin.

**Thioctic Acid** - This acid is highly regarded as a “universal” antioxidant because it is both lipid and water-soluble. Thioctic acid can scavenge a large amount of free radicals and is excellent for effective penetration. This ingredient also works in a synergistic way with other antioxidants (such as Vitamin A and E) to enhance their benefits.

## Oil-Free Sunscreen SPF 30

Microfine zinc and other skin defenders offer broad spectrum physical sunscreen protection from both UVA (the aging rays) and UVB (the burning rays) radiation. Fragrance-free, safe for sensitive skin or those with hyperpigmentation.



**Skin Types & Conditions:** For all skin types.

### Benefits:

- ❑ Helps fight free radicals as it protects.
- ❑ Calms and heals sun exposed skin.
- ❑ Hydrates and moisturizes.

### Usage:

Apply generously and evenly to skin 15 minutes prior to sun exposure. Ideal for all skin types. Penetrates quickly and leaves skin hydrated. Safe for sensitive skin.

**Sizes Available:** 2.5 oz., 6 oz.

### FEATURED ACTIVES:

**Zinc Oxide 2%** - This technologically advanced patented formula of zinc oxide blocks both UVA and UVB rays. It provides the broadest spectrum protection of any single sunscreen ingredient. Microfine zinc oxide is an inorganic sunblock, also known as a “non-chemical” sunblock ingredient. It is not absorbed into the skin and is recognized as a treatment for calming irritated skin.

**Octinoxate 5%** - This ingredient is an excellent UV absorbing sunscreen. It is non-allergenic, non-comedogenic, and is derived from cinnamon leaves.

**Octisalate 3%** - An excellent UV sunscreen ingredient which is non-comedogenic and is derived from salicylic acid, which comes from the leaves of wintergreen.

**Oxybenzone 3%** is a derivative of **Benzophenone-3** - A safe and effective sunscreen ingredient that is one of the most effective and highest rated substances to absorb UVA and UVB rays.

**Aloe Vera** - This plant extract improves the circulation and regenerates the cells. Its effects are soothing, astringent, and protecting. Aloe has been recognized for many years as also being anti-inflammatory and antibiotic. Aloe is also excellent for sensitive and dry skin conditions.

**Vitamin E (Tocopherol)** - An antioxidant found in essential oils and vegetable oils. Also known as Tocopherol, this wonderful vitamin, when applied topically, is absorbed through the skin. It is attributed with reducing skin pigmentation, decreasing functioning of the sebaceous glands, increasing water retention in the skin, and serving as a super antioxidant and free radical scavenger. It is also helpful as a UV protectant.

**Comfrey Extract** - This herbal extract relieves and soothes tender and inflamed skin. It contains a natural form of allantoin and is credited with healing, astringent, and emollient properties. It has been known to be helpful with sunburn and itching skin conditions.

**Panthenol** - This highly moisturizing ingredient aids in tissue repair and stimulates cellular proliferation. Panthenol also helps the skin promote wound healing and is anti-inflammatory. Its ability to attract water from the environment allows for added hydration and suppleness to the skin.

**Vitamin A (Retinyl Palmitate)** - This essential vitamin for the skin favors tissue growth, helping improve the skin smoothness, firmness and texture. Applied topically, Vitamin A helps prevent scaling and dryness. Once Vitamin A esters enter the skin, they convert to retinoic acid and provide rejuvenation benefits as well as help the skin fight off infection. An excellent aid to healing damaged skin tissue.

**Additional Notes**

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