
Rosa Graf Regimen *Success Kit*[®]



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ROSA GRAF REGIMEN *SUCCESS KIT***Rosa Graf Concentrated Treatment Ampoules**

Each MultiPulle bottle contains 30 ml of a concentrated complex of active ingredients. Each ampoule is sufficient for 15-20 treatments. They can be mixed with each other for special treatment purposes. Each bottle comes with a 2 ml syringe to measure out the correct amount needed for a treatment. If unopened, the MultiPulle concentrates can be kept for 3 years. Once opened, they should be used within 3 months. The active ingredients can develop their greatest effect when concentrate is used prior to the appropriate mask. For professional use only. Made in Germany.

Average Time: 10 min

Suggested Price: \$7-\$12 add on

Products

- ❑ 1 oz. each of Rosa Graf MultiPulle Concentrates: Caviar, Clearing, Effecting, Oxygenating and Allergy.

Supplies

- ❑ Fan brush
- ❑ Facial mask bowl
- ❑ Iontophoresis, galvanic, ultrasound device or facial steamer (optional)

Replacement products and supplies are available through Universal Companies.

Always check your state regulations to ensure that you are practicing within the scope of your license.

Usage:

MultiPulle Concentrates can be introduced into the skin in a variety of ways:

- **Massage** - Apply contents of syringe directly on the skin and massage in for about 5 minutes. Follow with appropriate treatment mask.
- **Steam** - Empty the contents of the syringe onto your hands and apply it on the skin. Massage under steamer for 5 minutes. Follow with appropriate treatment mask.
- **Ultrasound** - Mix the contents of the syringe with a gel suitable for use with ultrasound in a mask bowl, and then apply the mixture to the skin using a fan brush. Proceed with the ultrasound treatment as directed by ultrasound device manufacturer.
- **Iontophoresis/Galvanic** (positive polarity setting) - Empty the contents of the syringe into your hands, and then apply it on the skin. Proceed with the galvanic treatment with the unit set to positive polarity.

If desired, one-half of the 2 ml portion can be applied and penetrated using these methods prior to masking and the remainder can be massaged into the skin before applying final treatment cream.

Product Attributes and Ingredients:

Caviar Ampoule is an innovative emulsion-based product. It contains concentrated caviar extract to stabilize and improve the skin's own repair mechanism and to treat existing atrophies. Caviar extract is rich in proteins, vitamins, and minerals.

Ingredients: Aqua (water), cetaryl octanoate, caprylic/capric triglyceride, trideceth-10, trilaureth-4 phosphate, propylene glycol, PEG-40, hydrogenated castor oil, caviar, imidiazolidinyl urea, phenoxyethanol, methylparaben, xanthan gum, propylparaben, linalool, limonene, benzyl salicylate, citronellol, geranoil, hydroxycitronnellal

Clearing Ampoule is used for the treatment of blemished skin, which tends to form comedones, papulae, and pimples. The clearing concentrate should be used directly after thorough cleansing or after deep cleaning. It contains lactic acid, which has a keratolytic effect, cleansing cucumber extract, and urea

Ingredients: Aqua (water), sodium lactate, propylene glycol, glycerin, cucumis sativus (cucumber extract), urea, phenethyl alcohol, phosphoric acid, alcohol, rutin, sodium benzoate, 3-methyl-5-phenylpentanol, lactic acid, potassium sorbate, sodium sulfite, CI 42051, benzyl alcohol.

Effecting Ampoule formula combats the appearance of fine lines and wrinkles. It contains plant peptides, which helps firm and tone the skin

Ingredients: Aqua (water), glycerin, propylene glycol, triticum vulgare (wheat protein), biosaccharide gum-1, phenethyl alcohol, sodium citrate, rutin, alcohol, 3-methyl-5-phenylpentanol, lactic acid, methyl nicotinate, CI 75470, benzyl alcohol.

Oxygenating Ampoule is perfect for tired, dull pale skin. It stimulates cell-respiration to increase the presence of oxygen in the cells.

Ingredients: Aqua (water), biosaccharide gum-1, glycerin, propylene glycol, sodium citrate, phenethyl alcohol, zea mays (corn extract), rutin, alcohol, 3-methyl-5-phenylpentanol, lactic acid, CI 42051, sorbic acid, benzyl alcohol.

Allergy Ampoule is ideal for hypersensitive skin and skin that is prone to allergies. Excellent sunburn treatment. It contains rooibos and green tea.

Ingredients: Aqua (water), aspalathus linearis (rooibus tea), panthenol, propylene glycol, glycyrrhentic acid, imidazolidinyl urea, phenoxyethanol, camellia sinensis (green tea), methylparaben.

Spa Prescription

Increase revenue after this wonderful treatment by prescribing complementing home-care products and in-spa treatments. The handy *SpaScriptive*® pad in your kit is easy to fill out, easy for clients to follow, and allows you to keep a copy for your records.

Recommended Home Care Products

- ❑ Ceramide-C Anti -Wrinkle Serum (C6263) – Encapsulated for maximum purity, potency and the at home single dose ampoule experience.

Tips for Enhancing the Effectiveness of the Treatment

- ❑ While great benefit is achieved using simple penetration techniques such as facial massage and steam, further results can be attained with one of our Iontosonic devices (MD3000, MD4000, MD5000, MD6000) which combine the effects of ultrasound for exfoliation and massage with galvanic current for disincrustation and penetration of the Rosa Graf MultiPulles. The Electrode Sponges (MDC15) for iontosonic devices create an easy and dripless application for your ampoules with any of these devices.

Creating Interest in the Treatment

- ❑ Display your Rosa Graf counter card in relaxation, retail, and/or changing areas to create interest in the treatment.
- ❑ During skin analysis, offer to create a unique blended serum application to create a truly customized experience for your client.

Tips for Making the Rosa Graf MultiPulle a Truly Special Treatment

- ❑ Begin the facial with multiple warm scented compresses. A few drops of your favorite ESS® essential oil on each towel will relax your client and calm any anxieties about their session.
- ❑ End the facial by draping your client's robe across his/or her waist. Place slippers by the side of the table so they client can slip into them as they exit.
- ❑ If the table is electric, lower it so that the client can exit easily.

Creating Spa Ambiance

- ❑ Tuck towels and other supplies out of sight so that your guest is not distracted by utilitarian objects.
- ❑ Place your trash can out of sight and prop the lid open slightly so that the lid won't clang every time you throw something away. The lids of Universal Companies' trash cans have this feature (propping).
- ❑ Functional ambiance - Use bowls, baskets, and utensils from Universal's collections for your products and to organize your supplies. They are much more visually appealing than rubber bowls and traditional spa caddies.
- ❑ Have a tabletop fountains operating in the treatment room.
- ❑ During the treatment, play music from Universal Companies *Spa Moments*[®] or *Prescriptive Music*[®] collections to enhance this getaway for the mind and body.
- ❑ Light an aromatherapy candle to set the desired mood.
- ❑ As an alternative aromatherapy experience, use one of Universal Companies Soapstone diffusers. A battery-operated unit with a plug-in option is also available.
- ❑ Have a salt lamp from Universal Companies operating in the room to cleanse the air.
- ❑ If state/local regulations prevent you from using actual candles, try an LED candle from *Smart Candle*[®]. They provide a long-lasting random light that simulates a wax candle flame perfectly.

Creating Retail Opportunities

- ❑ Have retail sizes of each of your recommended home-care products on hand. After the treatment, utilize the *SpaScriptive*[®] Pad for prescriptive selling, describing the benefits and usage of each of the Home Care Products:
- ❑ If the client expresses interest in purchasing one or more of the products, take the product from the display and walk with the guest to the next treatment room or to check out. If they are going to have another treatment, take the product(s) directly to checkout so that they will be there for the guest when they are ready to leave.

Additional Notes

DISTRIBUTED BY UNIVERSAL COMPANIES



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